

Total E&P Nigeria Limited

Operator of the NNPC/TOTAL Joint Venture

Tender Opportunity: Onshore Drilling and Completions Support Services for OML 58 Drilling Campaign 2015-2018

(1) Introduction

Total Exploration and Production Nigeria Limited (TEPNG) operator of the NNPC/TOTAL Joint venture invites interested reputable and pre-qualified contractors with relevant experience for this tender opportunity for Onshore Drilling and Completions Support Services for OML 58 Drilling Campaign for 2015-2018. The Contract is expected to commence by the fourth quarter of 2015.

(2) Scope of Work

The expected duration of the contracts are two (2) years plus one (1) year optional duration extension.

(A) Directional Drilling Services (3.04.31) (NipeX No. 0500200)

Contractor shall provide but not limited to the following services for drilling deviated and/or horizontal wells:

- Complete set of equipment for Bottom Hole Assembly to perform directional drilling (mud motors, Rotary Steerable Systems, stabilisers, crossovers, jars etc.) to drill to requested trajectory.
- Qualified and experienced directional drillers.
- Software and hardware for survey data management, well planning, anti-collision scan, BHA behaviour prediction, torque and drag calculations and hydraulics calculations and sag corrections.
- Downhole while drilling directional drilling measurement monitoring (inclination, azimuth, tool face).

(B) Measurement while Drilling/Logging While Drilling Services (3.04.08) (NipeX No. 0500219)

Contractor shall provide but not limited to the following services for drilling deviated and/or horizontal wells:

- Qualified and experienced M/LWD Engineers.
- Downhole while drilling directional drilling measurement monitoring (inclination, azimuth, tool face).
- Downhole while drilling resistivity, gamma ray real-time measurements.
- Downhole while drilling density-neutron real-time measurements (NB: All nuclear sources should be retrievable or non-hazardous non-retrievable type).
- Downhole while drilling ECD and temperature real time measurements.
- Well placement and real-time drilling operations monitoring services.

(C) GYRO Services (3.04.08, 3.04.31 and 3.04.29) (NipeX No. 0500202)

Contractor shall be able to provide following services for deviated wells: complete set of North Seeking Gyro equipment gyro while drilling package, survey data QAQC and qualified and experienced gyro Engineers.

(3) Mandatory Requirements

To be eligible for this tender exercise, interested contractors are required to be prequalified in the respective Product/Services categories A-D as listed below in NipeX joint Qualification system (NJQS) database. (3.04.08)-MWD/LWD, (3.04.31)-Directional Drilling and (3.04.29)-Cased Hole Logging.

(a) All successfully pre-qualified suppliers in this category will receive an Invitation to Technical Tender (ITT).

(b) To determine if you are pre-qualified and can view the product/service category you are listed for: Open www.nipexng.com and access NJQS with your log in details, click on continue Joint Qualification Scheme tool, click check my supplier status and then click supplier product group.

(c) If you are not listed in a product/service category you are registered with DPR to do business, contact NipeX office at 30, Oyinkan Abayomi Street, Ikoyi Lagos with your DPR certificate as evidence for verification and necessary update.

(d) To initiate the JQS pre-qualification process, access www.nipexng.com to download application form, make necessary payments and contact NipeX office for further action.

(e) To be eligible, all tenders must comply with the Nigerian content requirements in the NipeX system.

(4) Nigerian Content

TEPNG is committed to the development of the Nigerian Oil and gas business in compliance with the Nigerian Content Act 2010 for Nigerian Content Development.

As from the commencement of this Act, the minimum Nigerian Content in any project, service or product specification to be executed in the Nigerian oil and gas industry shall be consistent with the level set in the Schedule of the Act and any other targets as may be directed by the Nigerian Content Development and Monitoring Board (The Board) Tenderer(s) shall comply with all the provisions of the Nigerian Content Act that relate to this advert and in particular comply with the minimum Nigerian Content percentage for the scopes which are covered in the Schedule of the Act. This also includes and any other requirement that may arise from time to time not explicitly stated in this advert but which apply to the services in fulfillment of the Nigerian Content Act, in the submission of their Tender.

Failure to fully comply with the Nigerian Content Act or demonstrate commitment to Nigerian Content Development Policy of the Nigerian government shall result in the disqualification of the tenderer from the bidding process.

As part of their submissions, Tenderer shall:

(a) Develop a Nigerian Content Plan (NCP), which shall explain the methodology of how it intends to comply with the requirements of the Act and how to achieve the set target(s) in the Schedule of Nigerian Oil & Gas Industry Content Development Act and any targets set by The Board.

(b) Develop a Research & Development Plan which shall explain the methodology of how it intends to promote education, attachments, training, research and development in Nigeria in relation to the contract.

(c) Develop a Technology Transfer Plan which shall explain the methodology of how it intends to promote the effective transfer of technologies from alliance partners to Nigerian individuals and companies.

(d) Develop an employment and training plan which shall explain how first considerations shall be given to employment and training of Nigerians in work programme on the contract, hiring and training needs with a breakdown of the skills needed and anticipated skill shortage in the Nigerian labour force including the training and understudy program for succession planning.

(e) Submit a plan for how you intend to give first consideration to services provided from within Nigeria with a list of work packages, 3rd party services and subcontracts that should be reserved for Nigerian indigenous contractors and those for Community Contractors including the list of services that will be provided by companies of Nigerian origin.

(f) Submit a plan for how you intend to give first consideration to raw materials and manufactured /assembled goods of Nigerian origin. This shall include a breakdown of all raw materials to be utilized and identify those that are found locally. Finished products and materials that will be procured from Nigerian Manufacturing & assembly plants; finished foreign goods that can be ordered by Nigeria through Nigerian authorized vendors and accredited agents and those that would be directly imported.

(g) Demonstrate that entity is a Nigerian indigenous company or an indigenous company in genuine alliance with a foreign-owned or multinational company registered in Nigeria. Submit certified true copies of CAC forms 10,02 & 07 (or its equivalent; CAC 2.3, 2.4, 2.5, etc) including company memorandums article of association and/or evidence of entity's incorporation, shareholding & ownership structure in Nigeria. Where applicable, evidence of the Partnership/JV Agreement (where applicable) between

Indigenous Company and their alliances with duly signed exclusive binding Memorandum of Agreement by the CEO of the entities in the alliance.

(h) Provide detailed description of the location of in-country committed facilities & infrastructure (assets, equipment, technical office, and administrative space, storage, workshop, assembly area, repair & maintenance, testing, laboratory, etc) in Nigeria to support this contract, Evidence that 50% of all equipment deployed to work by multinational and international companies is owned by the local subsidiaries is a necessity.

(i) Provide a project-specific training, man-hour budget, skill development and technology transfer plan for Nigerian personnel or indigenous business including evidence of past performance on training and development for Nigerians nationals & indigenous business. Plan for sponsorship of Nigerians to acquire competence and/or certification. Further development of local employees as professionals. Proposed training plan for Nigerians on the project including a brief training outline for EM products, engineering, software & hardware, project management, procurement, construction, installation, start-up & commissioning, maintenance, testing and operations.

(j) Provide evidence (personnel list and positions with organization chart to substantiate) of percentage of management that are Nigerian Nationals and the percentage of the total workforce that are Nigerians.

(k) Submit tenderers corporate organization's overall human resources structure (mgt, supervisors, seniors & junior skilled officers, etc) identifying positions manned/occupied.

(l) Tenderer shall be expected to submit verifiable evidence of the OEM's Nigerian Content Equipment Certificate (NCEC) issued by NCDMB during the technical phase of bidding.

(m) All bidders during tendering shall demonstrate how the NC targets of the NOGICD Act would be achieved in accordance with the services.

(n) The tender is to be bided for exclusively by only Nigerian indigenous companies.

(o) R&D to be consistent with the requirements of the NOGICD Act.

(p) R&D shall be carried out on the contracts under the auspices of NCDMB approved R&D cluster. SCOPE (list areas of research, linkage to industry, key drivers and expected outcome), name of research cluster and Nigerian location of centres, R&D duration, value of R&D expenditure, PLAN (purpose, NC targets, milestones and deliverables, performance reporting and period).

Note: Failure to comply with the provision of the Nigerian Content Act 2010 or to demonstrate commitment to the development of the Nigerian Content Policy shall result in the disqualification of the tenderer from the bidding process.

(5) Closing Date

Only tenderers who are registered with the relevant NJQS Product Product/Services categories A-D as at **7th January 2015** being the advert close date shall be invited to submit Technical Bids.

Additional Information

(a) Failure to provide any of the listed documents or information may automatically disqualify the tenderer.

(b) All costs incurred in registering and prequalifying for this and other service categories in NJQS shall be borne solely by the Contractors/suppliers.

(c) This advertisement shall neither be construed as an invitation to Tender (ITT) nor a commitment on the part of TEPNG to award a contract to any supplier and/or associated companies, subcontractors or agents.

(d) The ITT and any further progression of this tender shall be via NipeX. Interested bidders are therefore advised to ensure that their profiles in NipeX are active with a valid official email address accessible by their organization as this shall be the only means to transmit the ITT.

- (e) Tendering process will be the NNPC contracting process requiring pre-qualified companies to submit technical tender first. Following a technical review, only technically and financially qualified contractors will be requested to submit commercial tenders.
- (f) Man hour figures for Capital Project Portfolios are estimates to provide definition to the scope and do not constitute guaranteed quantities.
- (g) TEPNG will only recognize and correspond with duly authorized officers of the prequalified bidders and NOT through individuals or agents acting on their behalf.
- (h) Interested tenderer(s) should note that TEPNG has very cordial relationship with the host communities of the sites where these services will be performed based on existing Memorandum of Understanding (MOU). Prospective tenderer(s) will be required to implement the obligations of the MOU as part of their contract.

Please visit NipeX portal at: www.nipexng.com for this advert and other information